

PROGRAM TEMPLATE

**Sunday, April 22, 2012**

8:30am-9:00am	<b><u>Pre-Meeting Breakfast</u></b>
9:00am-4:00pm	<b><u>Board of Directors Meetings</u></b> Transportation & Logistics Council, Inc. Transportation Loss Prevention & Security Association
9:00am-5:00pm	<b><u>Optional Seminars</u></b>
	<b>1. CONTRACTING FOR TRANSPORTATION &amp; LOGISTICS SERVICES</b> Presented by Raymond A. Selvaggio, Esq. An intensive workshop on the practical and legal aspects of contracting for both purchasers and providers of transportation and logistics services. Includes a review of important legal principles, statutes, regulations and a "walk through" and in-depth discussion of actual contract provisions, terms and conditions.
	<b>2. FREIGHT CLAIMS IN PLAIN ENGLISH</b> Presented by Gerard F. Smith, Esq. Based on the recently-published 4th Edition of the text by George Carl Pezold & William J. Augello, this session covers basics of carrier liability, bills of lading, burdens of proof, defenses, damages, limitations of liability, time limits, liability of freight forwarders, intermediaries, warehousemen, air and ocean carriers.
	<b>3. TRANSPORTATION, LOGISTICS AND THE LAW</b> Presented by Brent Wm. Primus, JD This unique one-day course based upon Bill Augello's landmark text is designed to provide a basic working knowledge of the laws and regulations affecting the supply chain and those governing the relationships between the parties -- shippers, carriers, and intermediaries. This is the vital information you need for minimizing risks and protecting revenues for your organization, and for your own individual professional growth.
10:00am-10:30am	<b><u>Mid-Morning Break</u></b>
12:00pm-1:00pm	<b><u>Luncheon</u></b>
1:00pm-4:00pm	<b><u>Registration</u></b>
3:00pm-3:30pm	<b><u>Mid-Afternoon Break</u></b>
7:00pm-10:00pm	<b><u>Hospitality Suite</u></b>

**Monday, April 23, 2012**

7:30am-8:30am	<b><u>Pre-Meeting Breakfast</u></b>	
7:30am-4:00pm	<b><u>Registration</u></b>	
7:30am-5:00pm	<b><u>Exhibits</u></b>	
8:30am-10:00pm	<b><u>General Session I</u></b>	<b>THE CRYSTAL BALL - WHAT'S AHEAD FOR THE TRANSPORTATION INDUSTRY</b> Industry leaders will address the economic situation, impact of FMCSA initiatives including the new HOS rules and Compliance, Safety, Accountability (CSA) on shippers, carriers and intermediaries, and the "5-Year Strategic Plan" - a New Era of regulation?
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
10:00am-10:30am	<b><u>Mid-Morning Break</u></b>	
10:30am-12:00pm	<b><u>Workshop 1</u></b>	<b>RISK MANAGEMENT AND INSURANCE</b> Cargo loss or damage often have a greater impact than just the value of the lost or damaged goods. Likewise, catastrophic events like earthquakes, hurricanes and floods can disrupt your entire supply chain. What about possible legal liability? Does your insurance cover these events and exposures? What kind of policies do you need to protect your company, and do they actually cover the risks or will coverage be declined because of policy exclusions?
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
10:30am-12:00pm	<b><u>Workshop 2</u></b>	<b>SELECTING CARRIERS AND BROKERS</b> Impact of CSA; What are your obligations as a shipper or broker? What are the proper selection criteria? What can carriers do? What tools are available such as contract clauses, monitoring services? Panelists will discuss checklists and "best practices" to help avoid "negligent hiring" claims and lawsuits.
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
12:00pm-1:30pm	<b><u>Luncheon - Guest Speaker: Major General John B. Cooper, Director Logistics, Installations and Missions Support</u></b>	
1:30pm-3:00pm	<b><u>General Session II</u></b>	<b>LAW OF THE LAND, LAW OF THE JUNGLE</b> A continuation of the ever-popular annual session where "Lawyers Explain the Law, and Businessmen Tell it Like it Is"
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	

3:00pm-3:30pm	<b><u>Mid-Afternoon Break</u></b>	
3:30pm-4:30pm	<b><u>Workshop 3</u></b>	<b>IMPORTING AND EXPORTING</b> Compliance with the new Customs & Border Protection and Homeland Security initiatives and requirements including advanced manifests, cargo screening, restricted articles; Ocean service contracts and service arrangements; Suggested "best practices" for shippers, carriers and intermediaries involved with air, ocean and cross-border shipping.
	<b><u>Moderator:</u></b>	
	<b><u>Panelists:</u></b>	
	<b><u>Workshop 4</u></b>	<b>CLAIMS - FAQs AND HOT TOPICS</b> Mitigation of loss; legal obligations; ownership of damaged and undeliverable goods; compliance with Uniform Bill of Lading, FMCSA regulations and state laws; salvage procedures; public & private sales; trademarked and sensitive goods; perishables; product liability considerations; Offsetting claims against freight charges.
	<b><u>Moderator:</u></b>	
	<b><u>Panelists:</u></b>	
5:15pm-6:15pm	<b><u>CCPAC Annual Meeting</u></b>	
7:00pm-10:00pm	<b><u>Hospitality Suite</u></b>	
7:00pm-10:00pm	<b><u>Exhibits</u></b>	

**Tuesday, April 24, 2012**

7:30am-8:30am	<b><u>Pre-Meeting Breakfast</u></b>	
7:30am-4:00pm	<b><u>Registration</u></b>	
7:30am-5:00pm	<b><u>Exhibits</u></b>	
8:30am-10:00am	<b><u>General Session III</u></b>	<p><b>AN AMERICAN JOURNEY</b>            A Marten truck driver who carried 9/11 steel beams to a memorial site in Mississippi describes an American Journey. Two beams taken from the rubble of the 9/11 attacks are transported to a site in Hattiesburg, on the campus of Southern Mississippi University, on a Marten Transport truck and trailer specially outfitted for the haul.</p>
	<p><b><u>Moderator:</u></b></p> <p><b><u>Panelists:</u></b></p>	
10:00am-10:30am	<b><u>Mid Morning Break</u></b>	
10:30am-12:00pm	<b><u>General Session IV</u></b>	<p><b>TRANSPORTATION ATTORNEYS PANEL - Part 1</b>            Top transportation attorneys will address current issues and recent court decisions impacting shippers, carriers and intermediaries - loss and damage claims, freight charge disputes, liability for highway accidents. Bring your questions for "free" legal advice from the experts!</p>
	<p><b><u>Moderator:</u></b></p> <p><b><u>Panelists:</u></b></p>	
12:00pm-1:30pm	<p><b><u>Luncheon - Guest Speaker.</u></b>  <b>Jack A. Holmes, President, UPS Freight</b></p>	
1:30pm-3:00pm	<b><u>General Session V</u></b>	<b>TRANSPORTATION ATTORNEYS PANEL - Part 2</b>
3:00pm-3:30pm	<b><u>Mid-Afternoon Break</u></b>	
3:00pm-5:00pm	<b><u>General Session V</u></b>	<p><b>MEET THE EXPERTS - ONE ON ONE MEETINGS</b>            Would you like help with a problem or have questions that need answers? Then this session is perfect. A Pre-Scheduled One on One meeting with top transportation professionals will give you an opportunity to ask specific questions or get guidance with a problem. Each meeting will be 10-15 minutes of uninterrupted time with a presenter or panelist of your choice. Sign up at the registration table for your own personal consultation.</p>
6:30pm-10:00pm	<b><u>President's Reception</u></b>	

**Wednesday, April 25, 2012**

7:30am-8:30am	<b><u>Pre-Meeting Breakfast</u></b>	
7:30am-10:00am	<b><u>Registration</u></b>	
8:30am-10:00am	<b><u>General Session VI</u></b>	<b>FIGHTING TERRORISM AT HOME</b> A presentation about carrier best practices for illegal and contraband shipment identification and intervention. A Con-way security director will discuss the company's program and training provided to front line management, and how a terrorist plot was prevented last year.
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
10:30am-12:00pm	<b><u>Workshop 5</u></b>	<b>INTERMEDIARIES - RISKY BUSINESS?</b> Brokers, freight forwarders, 3PL's and IMC's play a major role in today's freight transportation. Panelists will discuss the risks such as liability for loss and damage and "double payment" of freight charges, with suggestions on vendor qualification and how shippers, carriers and intermediaries can protect their interests and avoid potential liabilities.
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
10:00am-10:30am	<b><u>Mid-Morning Break</u></b>	
10:30am-12:00pm	<b><u>Workshop 6</u></b>	<b>TECH SESSION</b> Shippers and carriers are using sophisticated devices such as shock, impact and temperature recorders, GPS units and EOBRs for loss prevention, monitoring and tracking of shipments and vehicles, and are using the data in the event of litigation over loss or damage in transit or highway accidents. Use of EDI for load tendering, shipment status messages, creating advance shipment notices, receiving freight bills and freight payment is another growing area. Panelists will explain how these work, the benefits of using the technology and industry trends.
	<b><u>Moderator:</u></b>  <b><u>Panelists:</u></b>	
12:00pm	<b><u>Grand Prize Drawing &amp; Adjournment</u></b>	