

TRANSPORTATION CONSUMER PROTECTION COUNCIL, INC.
31ST ANNUAL CONFERENCE
A joint conference with the
TRANSPORTATION LOSS PREVENTION & SECURITY ASSOCIATION
EDUCATION FOR TRANSPORTATION PROFESSIONALS



Catamaran Resort Hotel
San Diego, CA

March 20, 2005 – March 23, 2005

TRANSPORTATION CONSUMER PROTECTION COUNCIL, INC.
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Huntington, New York 11743-6906
Phone: (631) 549-8984 Fax: (631) 549-8962
Email: tcpc@transportlaw.com Website: www.tpcinc.com

SATURDAY, MARCH 19, 2005

9:00am-5:00pm

MEMBERSHIP MEETING

FREIGHT TRANSPORTATION CONSULTANTS ASSOCIATION

SUNDAY, MARCH 20, 2005

8:30am-9:00am

PRE-MEETING BREAKFAST

9:00am-4:00pm

BOARD OF DIRECTORS MEETING

TRANSPORTATION CONSUMER PROTECTION COUNCIL, INC.
TRANSPORTATION LOSS PREVENTION & SECURITY ASSOCIATION

10:00am-10:30am

MID-MORNING BREAK

9:00am-5:00pm

OPTIONAL SEMINARS

I. TRANSPORTATION, LOGISTICS AND THE LAW – SECOND EDITION

A SEPARATE REGISTRATION FORM IS ATTACHED

BY WILLIAM J. AUGELLO, ESQ. A FULL DAY PROGRAM BY THE AUTHOR OF THE WIDELY ACCLAIMED NEW BOOK "TRANSPORTATION, LOGISTICS AND THE LAW", EXPLAINING THE CURRENT LAWS AND REGULATIONS THAT GOVERN THE DISTRIBUTION CYCLE. THE AUTHOR WILL COVER THE PROBLEM AREAS THAT CONTINUE TO PLAGUE SHIPPERS, RECEIVERS, CARRIERS AND INTERMEDIARIES IN A "DEREGULATED" ENVIRONMENT: SECURITY, CARRIER LIABILITY, FREIGHT CHARGE DISPUTES, CARGO INSURANCE, TERMS OF SALE, CONTRACTING, BILLS OF LADING, INTERMEDIARIES, COURT DECISIONS, INTERNATIONAL TREATIES, FEDERAL LAWS AND REGULATIONS, MULTIMODAL AND CROSS-BORDER LIABILITY.

II. FREIGHT CLAIMS - FILING & RECOVERY

BY JOHN T. HARVEY, CCP. MR. HARVEY'S SEMINAR AND TEXT ARE DESIGNED TO TEACH NEWCOMERS TO FREIGHT CLAIMS AND CARRIER LIABILITY THE BASIC ELEMENTS OF THIS INTRICATE SUBJECT. HIS UNIQUE KNOWLEDGE OF LOSS AND DAMAGE CLAIMS, COMING FROM 27 YEARS AS CORPORATE CLAIMS MANAGER AT CORNING, ENSURES THAT THE MATERIAL HE TEACHES WILL HAVE DIRECT APPLICATION IN THE DAILY CLAIMS FILING AND RECOVERY FUNCTION.

III. CONTRACTING FOR TRANSPORTATION & LOGISTICS SERVICES

BY RAYMOND A. SELVAGGIO, ESQ. AN INTENSIVE WORKSHOP ON THE PRACTICAL AND LEGAL ASPECTS OF CONTRACTING FOR BOTH PURCHASERS AND PROVIDERS OF TRANSPORTATION AND LOGISTICS SERVICES. INCLUDES A REVIEW OF IMPORTANT LEGAL PRINCIPLES, STATUTES, REGULATIONS AND A "WALK THROUGH" AND IN-DEPTH DISCUSSION OF ACTUAL CONTRACT PROVISIONS, TERMS AND CONDITIONS.

1:00pm-4:00pm

REGISTRATION

3:00pm-3:30pm

MID-AFTERNOON BREAK

7:00pm-11:00pm

CARRIER/SUPPLIER RECEPTION

MONDAY, MARCH 21, 2005

8:00am-9:00am

PRE-MEETING BREAKFAST

8:00am-4:00pm

REGISTRATION

8:00am-5:00pm

EXHIBITS

9:00am-10:00am

GENERAL MEMBERSHIP MEETINGS

TRANSPORTATION CONSUMER PROTECTION COUNCIL, INC.
TRANSPORTATION LOSS PREVENTION & SECURITY ASSOCIATION

10:00am-10:30am

MID-MORNING BREAK

10:30am-12:00pm

GENERAL SESSION I

LOOKING FORWARD - WHAT'S AHEAD FOR THE TRANSPORTATION INDUSTRY?

LEADING REPRESENTATIVES OF THE TRADE PRESS AND INDUSTRY GIVE THEIR VIEWS ON WHAT THE FUTURE HOLDS FOR TRUCK, RAIL, AIR AND OCEAN TRANSPORTATION AND HOW SHIPPERS AND CARRIERS WILL HAVE TO DEAL WITH THE SHORTAGE OF CAPACITY, DRIVERS, EQUIPMENT AND THE IMPACT OF GLOBAL SECURITY MEASURES AND THE NEW TECHNOLOGIES.

12:00pm-1:30pm

LUNCHEON - GUEST SPEAKER -

MARK YEAGER, PRESIDENT FIELD OPERATIONS & C.O.O. – HUB GROUP

1:30pm-3:00pm

WORKSHOP 1

RFID – REPLACING THE BAR CODE – A PERSPECTIVE

WHAT IT IS AND HOW IT WORKS; RFID SYSTEMS AND STANDARDS; HOW IT WILL IMPACT YOUR SHIPPING & RECEIVING OPERATIONS; ADVANTAGES AND DISADVANTAGES – SIDE EFFECTS AND LEGAL ISSUES: NO PAPER TRAIL, BILLS OF LADING ISSUES, SHORTS/OVERAGES, CARGO CLAIMS, RETURNS/REPAIRS, TECHNICAL PROBLEMS (RELIABILITY); THE CARRIER'S ROLE WITH THIS NEW TECHNOLOGY.

1:30pm-3:00pm

WORKSHOP 2

RISK MANAGEMENT & INSURANCE

HOW TO PROPERLY ASSESS THE RISKS IN THE SUPPLY CHAIN AND PURCHASE THE RIGHT KIND OF INSURANCE; INSURANCE PRODUCTS AVAILABLE FOR SHIPPERS, CARRIERS, FREIGHT FORWARDERS, BROKERS, WAREHOUSEMEN AND LOGISTICS PROVIDERS – WHAT THEY COVER AND WHAT THEY DON'T; DEDUCTIBLES AND EXCLUSIONS IN COMMON POLICIES. INCLUDES DISCUSSION OF INLAND AND OCEAN MARINE, CARGO LEGAL LIABILITY AND BROKER CONTINGENT LIABILITY POLICIES.

3:00pm-3:30pm

MID-AFTERNOON BREAK

3:30pm-5:00pm

GENERAL SESSION II

LAW OF THE LAND V. LAW OF THE JUNGLE

A SEQUEL TO LAST YEAR'S MOST POPULAR SESSION; LAWYERS EXPLAIN THE LAW, AND BUSINESSMEN "TELL IT LIKE IT IS".

5:00pm-7:00pm

CCPAC ANNUAL MEETING

7:00pm-11:00pm

CARRIER/SUPPLIER HOSPITALITY SUITE

7:00pm-11:00pm

EXHIBITS

TUESDAY, MARCH 22, 2005

7:30am-8:30am **PRE-MEETING BREAKFAST**

7:30am-4:00pm **REGISTRATION**

7:30am-5:00pm **EXHIBITS**

8:30am-10:00am **GENERAL SESSION III**

DEALING WITH PERSONNEL PROBLEMS IN TRANSPORTATION

BEHAVIOR PROFILE ANALYSIS: IN THE FAST-PACED WORLD OF TRANSPORTATION TODAY, GOOD INTERVIEWING TECHNIQUES CAN BE USED FOR EVALUATING THE QUALIFICATIONS OF JOB APPLICANTS, FERRETING OUT POTENTIAL SECURITY RISKS AND DISHONEST EMPLOYEES. HOW CONFIDENT ARE YOU WITH YOUR INTERVIEWING TECHNIQUES? LEARN HOW TO IDENTIFY "TRUTHFUL" FROM UNTRUTHFUL ANSWERS" BY ASSESSING EMPLOYEES' ATTITUDES, BODY POSTURES, EYE CONTACT, GESTURES, MOVEMENTS, VERBAL RESPONSES, ETC. ARE YOU BEING "JIVED," OR ARE YOU GETTING HONEST AND RELIABLE INFORMATION FROM YOUR EMPLOYEES. THE SEMINAR WILL NOT MAKE YOU AN EXPERT BUT WILL OPEN YOUR EYES TO WAYS TO IDENTIFY NEW TECHNIQUES AND METHODS FOR EVALUATING EMPLOYEES .

10:00am-10:30am **MID-MORNING BREAK**

10:30am-12:00pm **GENERAL SESSION IV**

TRANSPORTATION SECURITY

SINCE 9/11 THREATS OF LOSS OR DAMAGE FROM TERRORISTS AND SABOTAGE ARE A GROWING CONCERN. SECURITY PROFESSIONALS DISCUSS HOW SECURITY PLANNING AND PROCEDURES, HEIGHTENED EMPLOYEE AWARENESS AND EDUCATION, AND THE NEW TECHNOLOGICAL ADVANCES CAN FIGHT AGAINST THE TERRORIST THREAT, AS WELL AS HELP TO CONTROL TRADITIONAL PROBLEMS OF HIJACKING, THEFT AND PILFERAGE IN TRANSIT.

12:00pm-1:30pm **LUNCHEON - GUEST SPEAKER**

1:30pm-3:00pm **WORKSHOP 3**

SELECTING AND EVALUATING THIRD PARTY LOGISTICS SERVICE PROVIDERS

THE DECISION TO OUTSOURCE; COST/BENEFIT ANALYSIS; ANALYZING THE SUPPLY CHAIN; MODAL OPTIONS, WAREHOUSING, CONSOLIDATION, DISTRIBUTION; USING CONSULTANTS; PREPARING AN RFP AND ANALYZING PROPOSALS; 3PL SOFTWARE TOOLS AND SYSTEMS; NEGOTIATING A WORKABLE CONTRACT (THE "PRE-NUPTIAL AGREEMENT"); MEASURING AND MANAGING PERFORMANCE.

1:30pm-3:00pm **WORKSHOP 4**

MULTIMODAL TRANSPORTATION – DOMESTIC & INTERNATIONAL

DEALING WITH MULTIMODAL SERVICE PROVIDERS – ROLE AND LIABILITY OF THE CARRIER, FREIGHT FORWARDER, BROKER, NVOCC, SHIPPER'S AGENT, "INTERMODAL MARKETING COMPANY"; MANAGING CARGO CLAIMS INVOLVING AIR, OCEAN, TRUCK, AND RAIL MOVEMENTS; THROUGH V. MULTIPLE BILLS OF LADING ; HIMALAYA CLAUSES, TIME LIMITS FOR CLAIMS AND SUITS; RECENT COURT DECISIONS INCLUDING THE IMPACT OF THE SUPREME COURT DECISION IN *NORFOLK SOUTHERN RAILWAY vs. KIRBY*.

TUESDAY, MARCH 22, 2005 (CONT'D)

3:00pm-3:30pm

MID-AFTERNOON BREAK

3:30pm-5:00pm

WORKSHOP 5

LOSS & DAMAGE CLAIMS – A SHORT COURSE

APPLICABLE LAWS AND REGULATIONS; THE BILL OF LADING, TARIFFS AND CLASSIFICATIONS; PREPARING AND FILING CLAIMS; SUPPORTING DOCUMENTATION; DEFENSES, TIME LIMITS AND LIABILITY LIMITATIONS; MITIGATING THE LOSS; DEALING WITH CONCEALED LOSS AND DAMAGE, “SL&C” AND PALLETIZED SHIPMENTS; SPECIAL SITUATIONS – SMALL PARCEL SHIPMENTS, PERISHABLES, FOOD & DRUG, SPECIAL ORDER GOODS; SALVAGE – PRODUCT LIABILITY, BRAND & TRADEMARK CONSIDERATIONS AND REFUSING SHIPMENTS DUE TO MISSING SEAL.

3:30pm-5:00pm

WORKSHOP 6

AIR, OCEAN & CROSS BORDER CARGO DEVELOPMENTS

CURRENT PROBLEMS AND ISSUES FACING IMPORTERS AND EXPORTERS; HOW SHIPPERS AND CARRIERS ARE DEALING WITH THE POST-9/11 NEW BORDER SECURITY REGULATIONS AND PROCEDURES; CTPAT, ADVANCED ELECTRONIC MANIFESTS; CARGO INSPECTIONS; UPDATE ON INTERNATIONAL TREATIES.

7:00pm-10:00pm

PRESIDENT'S RECEPTION

WEDNESDAY, MARCH 23, 2005

7:30am-8:30am

PRE-MEETING BREAKFAST

7:30am-10:00am

REGISTRATION

8:30am-12:00pm

GENERAL SESSION V

TRANSPORTATION ATTORNEY PANEL

LEADING TRANSPORTATION ATTORNEYS DISCUSS RECENT DECISIONS & CURRENT ISSUES. LOGISTICS AND TRANSPORTATION BY ALL MODES – TRUCK, RAIL, AIR, OCEAN & MULTIMODAL SHIPPING; LIMITATIONS OF LIABILITY, MEASURE OF DAMAGES, TIME LIMITS, LIABILITY FOR FREIGHT CHARGES, LIABILITY OF AGENTS AND INTERMEDIARIES.

10:00am-10:30am

MID-MORNING BREAK

12:00pm

GRAND PRIZE DRAWING & ADJOURNMENT

REGISTRATION INFORMATION

CONFERENCE REGISTRATION:

Registration for the Conference must be made with Transportation Consumer Protection Council, Inc.

MAJOR CREDIT CARDS ACCEPTED

TCPC now accepts MasterCard, Visa & AMEX. Use your card to make reservations by mail, fax or through TCPC website:

<http://www.tpcinc.com>

For additional information contact :

Transportation Consumer Protection Council, Inc.
120 Main Street, Huntington, NY 11743
Phone: (631) 549- 8984 Fax: (631) 549- 8962
Email: tcpc@transportlaw.com

REGISTRATION FEE:

TCPC AND TLP&SA MEMBERS:

	<u>BEFORE FEBRUARY 28, 2005</u>
TCPC MEMBER	<u>\$495.00 FULL CONFERENCE</u>
TLP&SA MEMBER	<u>\$495.00 FULL CONFERENCE</u>
	<u>AFTER FEBRUARY 28, 2005</u>
TCPC MEMBER	<u>\$595.00 FULL CONFERENCE</u>
TLP&SA MEMBER	<u>\$595.00 FULL CONFERENCE</u>

Please indicate membership affiliation on the registration form.

NON-MEMBERS:

	<u>BEFORE FEBRUARY 28, 2005</u>
NON-MEMBER	<u>\$550.00 FULL CONFERENCE</u>
	<u>AFTER FEBRUARY 28, 2005</u>
NON-MEMBER	<u>\$650.00 FULL CONFERENCE</u>

Conference fees include pre-meeting breakfast, mid-morning and mid-afternoon breaks, two luncheons, admittance to Hospitality Suite and the Tuesday evening President's Reception. Extra tickets for guests may be purchased for the President's Reception at \$70.

MULTIPLE CONFERENCE REGISTRATION

(FROM SAME COMPANY)

First registration at full price -- Deduct \$50 on each additional registration

SPOUSE/GUESTS :

FEE: \$175

This special fee is for spouses and/or guests of Conference registrants and includes: three pre-meeting breakfasts (Monday, Tuesday & Wednesday), mid-morning (Monday, Tuesday & Wednesday) and mid-afternoon breaks (Monday & Tuesday), two luncheons (Monday & Tuesday), admission to the Hospitality Suite (Sunday & Monday) and the President's Reception (Tuesday evening).

SUNDAY OPTIONAL SEMINARS:

Registration Fee: \$300

Seminar fees include a text, pre-meeting breakfast, a mid-morning and mid-afternoon break and a lunch. Seminars run from 9:00am to 5:00pm. Optional Seminars are not included with the Conference registration fee.

REFUNDS/CANCELLATIONS:

Full refund for all cancellations made more than ten (10) working days prior to Conference or Seminar. A \$25 cancellation fee will be charged for cancellations received ten (10) working days or less prior to the Conference or Seminar. **REGISTER EARLY & SAVE!**

CONTINUING EDUCATION CREDIT

Credits will be issued by Certified Claims Professional Accreditation Council, Inc (CCPAC) for 20 points (2.0 CEU units) for conference attendees and 7 points for one-day registrants (200 points are required to be eligible to take the exam for certification).

CONTINUING LEGAL EDUCATION CREDIT

Attorneys attending or participating in the optional seminars, general sessions and workshops will be eligible for up to 18 CLE credits. Contact TCPC Headquarters for details.

HOTEL INFORMATION

Reservations must be made directly with:

Catamaran Resort Hotel
3999 Mission Blvd.
San Diego, CA 92109

Room Reservations Only 1-800-422-8386

The special room rate negotiated for this conference is:

Group Name: "TCPC"

Single or Double occupancy - \$155.00 plus tax
Triple occupancy - \$175.00 plus tax
Quad occupancy - \$195.00 plus tax

DEPOSIT:

The hotel will require a one-night deposit, per room, to guarantee accommodations. Deposits are refundable if cancelled two (2) weeks prior to arrival

CUT-OFF DATE:

Reservations MUST be made by February 16, 2005 in order to guarantee availability. Reservations after that date are subject to room availability at the discretion of the hotel.

